

DATE: May 24, 2012

TO: Children and Families Commission of Orange County

FROM: Michael M. Ruane, Executive Director



SUBJECT: Community Clinic/Wellness Center on the El Sol Academy Campus

SUMMARY:

The Children and Families Commission's Fiscal Year 2012/13 Budget includes \$650,000 for the development of a Demonstration Clinic/Wellness Center project on the campus of the El Sol Science and Arts Academy in Santa Ana. This item requests approval to fund the construction and technical support for the clinic/wellness center.

El Sol Academy Community Clinic/Wellness Center

The Commission has been heavily invested in the successful implementation of children's health services at the El Sol Academy (charter school in the Santa Ana Unified School District) through an existing matching grant partnership with the Merage Foundation's Children's First Initiative. The Commission's allocation of \$75,000 exclusively supports health services at the El Sol Academy which are carried out through the new on-site clinic/wellness center operated by Share Our Selves (SOS) with the following parameters:

- Commission funding supports services to children under six-years of age
- The total contribution amount must be matched by Children's First Initiative on a 2:1 basis
- Outcome reporting is provided to the Commission

The current partnership has been successful, and has provided an excellent opportunity to expand services which also include dental services provided by Healthy Smiles and ultimately improve the school readiness of children in disadvantaged communities.

At the March meeting, the Commission received a presentation by Monique Daviss, El Sol Academy's Executive Director, in which she briefed the Commission on expansion plans and permanent site construction including a 3,000 square foot community clinic/wellness center for SOS and other health service partners. Since her presentation, El Sol has successfully negotiated a 40-year lease with the Santa Ana Unified School District, engaged private foundations in their fund raising campaign, and secured a New Market Tax Credit allocation. There are also federal funding opportunities targeting the development of school based health clinics that will be pursued for this project.

An allocation of \$500,000 for capital construction costs for the new clinic/wellness center which will utilize the Commission service payback structure is recommended. Details of this allocation are included in the term sheet (Attachment 1). An additional allocation of \$25,000 for expertise

in clinic development, management and reimbursement structures is also recommended. These services will ensure that the Commission investment is sustainable and includes the appropriate project management and administrative support for all the health service providers.

STRATEGIC PLAN & FISCAL SUMMARY:

The program has been reviewed in relation to the Strategic Plan and is consistent with the Healthy Children goal area. The funding request as defined in the term sheet is included in the FY 2012/13 Budget within the Healthy Children Goal Area.

PRIOR COMMISISON ACTIONS:

- March 2012- Presentation on El Sol Academy Expansion Plans
- March 2012- Allocation of Matching award for FY 12/13

RECOMMENDED ACTIONS:

1. Adopt resolution (Attachment 3) authorizing the Executive Director or designee and Commission Counsel to prepare and negotiate Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, for expanded community clinic/ wellness center services for Orange County's children 0 - 5, in an amount not to exceed \$500,000, for a period of ten (10) years beginning on or about June 6, 2012.
2. Adopt resolution (Attachment 4) authorizing Executive Director or designee and Commission Counsel to prepare and negotiate an amendment to Agreement C-272 with Med Direct Executives, Inc. (Debra Beauregard), in an amount not to exceed \$25,000 for consulting services related to the El Sol clinic expansion.

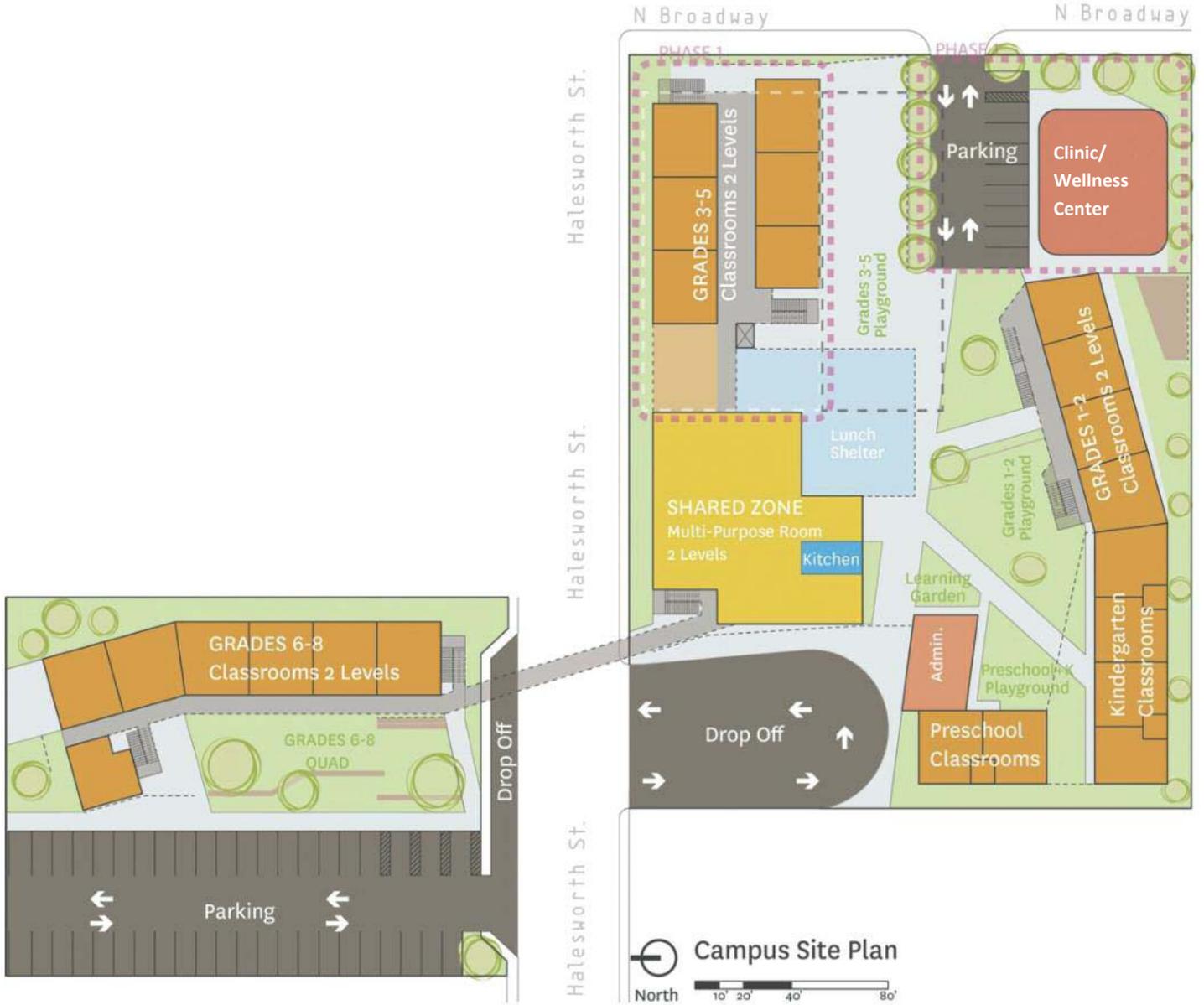
ATTACHMENTS:

1. El Sol School Based Community Clinic/Wellness Center Terms and Conditions
2. El Sol Science and Arts Academy Site Map
3. Resolution for Agreement with Share Our Selves Corporation or mutually agreed upon fiscal sponsor
4. Resolution for Amendment to Agreement C-272 with Med Direct Executives, Inc. (Debra Beauregard)

Contact: Kim Goll

El Sol School Based Community Clinic/Wellness Center Terms and Conditions	
Existing Program Overview	<p>The El Sol Academy is a preschool and kindergarten through 8th grade charter school in Santa Ana. The School serves more the 775 students and has been focused on creating a strong academic environment while also supporting the development of healthy families and increasing the families' ability to support the child's educational needs. This is evident in their 57% increase in API scores over the last 8 years.</p> <p>In addition to academic programs, El Sol also partners with Share Our Selves Community Clinic for medical services and Healthy Smiles for Kids of Orange County for pediatric dental services. They also have case management services that link families to other community resources. The Commission currently provides funding through a matching grant program with the Merage Foundation's Children's First Initiative to support the pediatric medical services offered by Share Our Selves.</p>
Proposed Catalytic Investment	Establishment of a permanent 3,000 square foot community clinic/wellness center space on the El Sol campus that will be operated by Share Our Selves and provide comprehensive medical services. The clinic/wellness center will serve as a resource for the surrounding community and will maintain a strong pediatric focus.
Terms of Funding	
Commission Financial Contribution	Commission will allocate up to \$500,000 to support the creation of a permanent community clinic/wellness center space.
Service Payback	Clinic/Wellness Center will provide well and sick child visits, referral to specialists, care coordination, and health insurance enrollment assistance for an estimated 10 years (term of service payback portion of the agreement will vary based on utilization of medical services for the 0-5 children).
Funding Security	<p>Funds issued in advance of services may be secured as follows:</p> <ul style="list-style-type: none"> • Funds released directly to Share Our Selves shall be secured by letter of credit or similar structure • Funds released to a mutually agreed upon fiscal sponsor such as Public Health Foundation Enterprises, Inc. (PHFE), shall not require a letter of credit or other additional security, but may only be released in accordance with an approved payment schedule. <p>In the event that payments will be made in arrears, no funding security shall be required.</p>
Programmatic Oversight	Under separate contract, Commission consultant Debra Beauregard (Med Direct Executives, Inc.) will provide expertise in clinic development, management, and sustainability.

El Sol Science & Arts Academy Site Map



CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY

RESOLUTION NO. ___-12-C&FC

June 6, 2012

A RESOLUTION OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY DIRECTING THE EXECUTIVE DIRECTOR OR DESIGNEE AND COMMISSION COUNSEL TO PREPARE AND NEGOTIATE THE FINAL FORM OF AGREEMENT FCI-C1-15 WITH SHARE OUR SELVES CORPORATION, OR MUTUALLY AGREED UPON FISCAL SPONSOR; AND, AUTHORIZING APPROVAL AND EXECUTION OF SUCH AGREEMENT ON BEHALF OF THE COMMISSION

WHEREAS, in order to facilitate the creation and implementation of an integrated, comprehensive, and collaborative system of information and services to enhance optimal early childhood development, the legislature adopted legislation set forth in the California Children and Families Act of 1998, Health and Safety Code Section 130100, *et seq.* (as amended, the “Act”) implementing the Children and Families First Initiative passed by the California electorate in November, 1998 and establishing the California Children and Families Commission and County Children and Families Commissions, including this Children and Families Commission of Orange County (“Commission”); and

WHEREAS, Commission adopted its Strategic Plan to define how funds authorized under the Act and allocated to the Commission should best be used to meet the critical needs of Orange County’s children prenatal to five years of age as codified in the Act; and

WHEREAS, the Executive Director and Commission Counsel have prepared a standard Master Agreement for Services (“Master Agreement”) which was approved by the Commission; and

WHEREAS, Commission desires to authorize the Executive Director or designee and Commission Counsel to prepare and negotiate Agreement No. FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, for expanded community clinic/wellness center services for Orange County’s children 0 - 5, in an amount not to exceed \$500,000 for a period of ten (10) years beginning on or about June 6, 2012; and

WHEREAS, Commission has reviewed the staff report relating to the scope of services to be provided and hereby finds and determines that the proposed Agreement is in furtherance of and consistent with the Commission’s Strategic Plan; and

WHEREAS, Commission desires to authorize the Commission Chair and Commission Clerk to enter into Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, in an amount not to exceed \$500,000 for a period of ten (10) years beginning on or about June 6, 2012.

NOW, THEREFORE BE IT RESOLVED BY THE COMMISSIONERS OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AS FOLLOWS:

Section 1 Commission finds and determines the foregoing Recitals are true and correct and are a substantive part of this Resolution.

Section 2 Commission authorizes the Executive Director or designee and Commission Counsel to prepare and negotiate the terms, conditions and final form of Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, in an amount not to exceed \$500,000 for a period of ten (10) years beginning on or about June 6, 2012, to provide expanded community clinic/wellness center services for Orange County's children 0-5 consistent with the staff report for this Agenda Item and scope of services referenced therein.

Section 3 The form of Agreement FCI-C1-15 with Share Our Selves Corporation shall be substantially similar to the form of the standard Master Agreement, subject to minor, non-substantive revisions as reviewed and approved by the Executive Director. The approval by the Executive Director of Agreement FCI-C1-15 shall be conclusively evidenced by the execution and delivery of the Agreement by the Commission Chair to the Commission Clerk.

Section 4 Commission hereby approves Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, to provide expanded community clinic/wellness center services for Orange County's children 0-5 as specified in the June 6, 2012 staff report for this Agenda Item.

Section 5 The Commission Chair and the Clerk of the Commission are hereby authorized to execute and attest, respectively, the Agreement on behalf of the Commission.

Section 6 A copy of the final Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor, when executed by the Commission Chair and attested by the Clerk of the Commission shall be appended hereto as a part of Exhibit A to this Resolution. Exhibit A is hereby fully incorporated as a part of this Resolution by this reference and made a part hereof. The final executed Agreement shall be placed on file in the office of the Clerk of the Commission.

Section 7 In addition to the authorization of Section 2 above, the Executive Director (or his designee) is hereby authorized, on behalf of the Commission, (i) to sign all documents necessary and appropriate to carry out and implement the Agreement, (ii) to cause the issuance of warrants, (iii) to administer the Commission's obligations, responsibilities, and duties to be performed under such agreement, and (iv) during the term thereof to provide waivers, administrative interpretations, and minor modifications of the provisions of such agreement in the furtherance thereof.

Section 8 The Clerk of the Commission shall certify to the adoption of this Resolution.

The foregoing resolution was passed and adopted by the following vote of the Children and Families Commission of Orange County on June 6, 2012 to wit:

AYES Commissioners: _____

NOES: Commissioner(s): _____

EXCUSED: Commissioner(s): _____

ABSTAINED: Commissioner(s) _____

CHAIR

STATE OF CALIFORNIA)
)
COUNTY OF ORANGE)

I, _____, Clerk of the Commission of Orange County, California, hereby certify that a copy of this document has been delivered to the Chair of the Commission and that the above and foregoing Resolution was duly and regularly adopted by the Children and Families Commission of Orange County.

IN WITNESS WHEREOF, I have hereto set my hand and seal.

Clerk of the Commission, Children and Families Commission of
Orange County, County of Orange, State of California

Resolution No: __-12-C&FC

Agenda Date: June 6, 2012

Item No.



I certify that the foregoing is a true and correct copy of the Resolution adopted by the

_____, Clerk of the Commission

By: _____
Deputy

EXHIBIT A TO RESOLUTION OF COMMISSION

(Attach copy of final executed Agreement FCI-C1-15 with Share Our Selves Corporation, or mutually agreed upon fiscal sponsor)

CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY

RESOLUTION NO. ___-12-C&FC

June 6, 2012

A RESOLUTION OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY DIRECTING THE EXECUTIVE DIRECTOR OR DESIGNEE, TO PREPARE AND NEGOTIATE A FOURTH AMENDMENT TO AGREEMENT C-272 WITH MED DIRECT EXECUTIVES, INC., FOR CONSULTING SERVICES RELATED TO THE EL SOL CLINIC EXPANSION; AND, AUTHORIZING APPROVAL AND EXECUTION OF SUCH AMENDMENT TO AGREEMENT ON BEHALF OF THE COMMISSION

WHEREAS, in order to facilitate the creation and implementation of an integrated, comprehensive, and collaborative system of information and services to enhance optimal early childhood development, the legislature adopted legislation set forth in the California Children and Families Act of 1998, Health and Safety Code Section 130100, *et seq.* (as amended, the “Act”) implementing the Children and Families First Initiative passed by the California electorate in November, 1998 and establishing the California Children and Families Commission and County Children and Families Commissions, including this Children and Families Commission of Orange County (“Commission”); and

WHEREAS, Commission adopted its Strategic Plan to define how funds authorized under the Act and allocated to the Commission should best be used to meet the critical needs of Orange County’s children prenatal to five years of age as codified in the Act;

WHEREAS, on April 7, 2010, Commission authorized the Executive Director or designee to negotiate and enter into an agreement with Med Direct Executives, Inc., hereinafter referred to as the “Consultant,” in an amount up to \$60,000 for on-call consulting services for the period April 1, 2010 through June 30, 2011, and Commission entered into Agreement C-272 in the amount of \$10,000 of the \$60,000 authorized for review of community clinic projects;

WHEREAS, on March 1, 2011, Commission entered into a First Amendment to Agreement with Consultant which added additional funding of \$5,000 of the \$60,000 authorized on April 7, 2010 for additional services for the period April 1, 2010 through June 30, 2011;

WHEREAS, on June 1, 2011, Commission entered into a Second Amendment to Agreement with Consultant which added \$10,000 for the project and extended the term through June 30, 2012;

WHEREAS, on March 7, 2012, Commission entered into a Third Amendment to Agreement with Consultant which added \$10,000 for the project and extended the term through June 30, 2013;

WHEREAS, Commission desires to enter into a Fourth Amendment to Agreement C-272 with Consultant, to add an additional \$25,000 for a total Maximum Payment Obligation of \$60,000 for additional services related to the El Sol clinic expansion, as specified in the June 6, 2012 staff report for this Agenda Item, and

WHEREAS, Consultant desires to enter into the Fourth Amendment to Agreement C-272 in furtherance of the purposes of the Act and the Strategic Plan on the terms and conditions set forth in the applicable Amendment to Agreement; and

WHEREAS, Commission has reviewed the staff report relating to the Scope of Services to be provided and hereby finds and determines that the proposed Amendment to Agreement is in furtherance of and consistent with the Commission's Strategic Plan; and

NOW, THEREFORE BE IT RESOLVED BY THE COMMISSIONERS OF THE CHILDREN AND FAMILIES COMMISSION OF ORANGE COUNTY AS FOLLOWS:

Section 1 Commission finds and determines the foregoing Recitals are true and correct and are a substantive part of this Resolution.

Section 2 Commission hereby authorizes the Executive Director or designee to prepare and negotiate the terms, conditions and final form of a Fourth Amendment to Agreement C-272 with Med Direct Executives, Inc. to add an additional \$25,000 for a total Maximum Payment Obligation of \$60,000 for additional services related to the El Sol clinic expansion, consistent with the June 6, 2012 staff report and scope of services referenced therein; and

Section 3 The approval by the Executive Director or designee of the final Fourth Amendment to Agreement C-272 shall be conclusively evidenced by the execution of such Amendment to Agreement by the Commission Chair and delivery thereof to the Commission Clerk.

Section 4 Commission hereby approves the Fourth Amendment to Agreement C-272 with the Consultant, to add an additional \$25,000 for a total Maximum Payment Obligation of \$60,000 for additional services related to the El Sol clinic expansion, as specified in the June 6, 2012 staff report for this Agenda Item.

Section 5 The Commission Chair and the Clerk of the Commission are hereby authorized to execute and attest, respectively, the Fourth Amendment to Agreement C-272 on behalf of the Commission.

Section 6 A copy of the final Fourth Amendment to Agreement when executed by the Commission Chair and attested by the Clerk of the Commission shall be appended hereto as a part of Exhibit A to this Resolution. Exhibit A is hereby fully incorporated as a part of this Resolution by this reference and made a part hereof. The final executed Amendment to Agreement shall be placed on file in the office of the Clerk of the Commission.

Section 7 In addition to the authorization of Section 2 above, the Executive Director, or designee, is hereby authorized, on behalf of the Commission, (i) to sign all documents necessary and appropriate to carry out and implement the Amendments to Agreement(s), (ii) to cause the issuance of warrants, (iii) to administer the Commission's obligations, responsibilities, and duties to be performed under such agreement(s), and (iv) during the term thereof to provide waivers, administrative interpretations, and minor modifications of the provisions of such agreement(s) in the furtherance thereof.

Section 8 The Clerk of the Commission shall certify to the adoption of this Resolution.

The foregoing resolution was passed and adopted by the following vote of the Children and Families Commission of Orange County on June 6, 2012 to wit:

AYES: Commissioners: _____

NOES: Commissioner(s): _____

EXCUSED: Commissioner(s): _____

ABSTAINED: Commissioner(s) _____

CHAIR

STATE OF CALIFORNIA)
)
COUNTY OF ORANGE)

I, SUSAN NOVAK, Clerk of the Commission of Orange County, California, hereby certify that a copy of this document has been delivered to the Chair of the Commission and that the above and foregoing Resolution was duly and regularly adopted by the Children and Families Commission of Orange County.

IN WITNESS WHEREOF, I have hereto set my hand and seal.

SUSAN NOVAK
Clerk of the Commission, Children and Families Commission of
Orange County, County of Orange, State of California

Resolution No: __-12-C&FC

Agenda Date: June 6, 2012

Item No. __



I certify that the foregoing is a true and correct copy of the Resolution adopted by the

SUSAN NOVAK, Clerk of the Commission

By: _____
Deputy

EXHIBIT A TO RESOLUTION OF COMMISSION

(Attach copy of final executed Amendment to Agreement C-272 with Med Direct Executives, Inc.)