



**PRESENTATION**  
**Agenda Item 1**  
**October 5, 2016**

**DATE:** September 25, 2016

**TO:** Children and Families Commission of Orange County

**FROM:** Kimberly Goll, Executive Director 

**ACTION:** Receive presentation from the Institute for Child Success on the Neighborhood Resources Network program

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The Institute for Child Success (ICS) Executive Vice President Joe Waters, and ICS Senior Fellow and Director of Pay for Success Financing, Megan Golden are in Orange County for a site visit of the Neighborhood Resource Network (NRN) program. Mr. Waters and Ms. Golden will present on the Pay for Success (PFS) Feasibility Study process and the role of ICS as a national thought leader on children's issues.

Mr. Waters oversees and provides overall direction for strategic initiatives, public policy, and communications of ICS. In that capacity, he focuses on creatively building the ICS's approach for achieving impact, and realizing its mission and goals. Ms. Golden leads ICS's technical assistance on PFS financing. She conducted ICS's feasibility study on PFS financing for the Nurse-Family Partnership in South Carolina, served on the advisory group for McKinsey & Company's work on social impact bonds, and has published extensively on PFS financing and performance measurement.

### **Neighborhood Resource Network Program**

The Institute for Child Success (ICS) awarded the Children and Families Commission of Orange County a technical assistance grant in April 2016 to determine the feasibility of implementing a Pay for Success (PFS) financing model for the Neighborhood Resource Network (NRN) Program. The Institute for Child Success is a grantee of the Corporation for National and Community Service Social Innovation Fund's (SIF) Pay for Success initiative. The Commission was one of four cohorts nationwide awarded the technical assistance grant.

Under the guidance of ICS, three separate assessment memos have been completed for the PFS feasibility study: a Landscape Analysis Memo; an Outcome Analysis memo; and Baseline Assessment. Through the development of these memos, and based on rigorous data and research, child welfare outcomes have been ascertained that are best supported by the programs offered in the NRN Program. A Service Provider Readiness and Expansion Assessment is currently in process, all of which will culminate in a final analysis of the feasibility of a Pay for Success financing model for the NRN Program.

Throughout the technical assistance grant process, ICS performs a series of site visits. This is the Commission's second site visit with the last one being in July. The site visits provides an opportunity to receive feedback directly from ICS, allows ICS to review data and reports firsthand, and meet

with stakeholders and partners in the NRN collaborative. In addition to site visits, the Commission participates in weekly conference calls with ICS to discuss the progress of the feasibility study memos, and monthly webinars with all of cohorts who received the ICS technical assistance grants. These discussions and site visits allow for shared learning about challenges and successes of engaging in the Pay for Success feasibility study process.

### **Institute for Child Success**

Launched in 2010, ICS is a private, nonpartisan research and policy organization headquartered in Greenville, South Carolina. Pay for Success is one of ICS's signature programs. As ICS defines Pay for Success, "it is an innovative funding model that drives government resources toward evidence-based social programs that prove effective at providing results to people who need them most". Rather than being a direct service provider, the Institute's approach focuses on helping those who help young children, prenatal to age five, succeed by working with stakeholders to seek holistic solutions to complex childhood challenges such as childhood development, healthcare and education.

### **RECOMMENDED ACTION:**

Receive presentation from the Institute for Child Success on the Neighborhood Resources Network program.

### **ATTACHMENT:**

None

**Contact:** Kimberly Goll