



County of Orange

# MEMO

544A

Date: September 7, 2011  
 To: Darlene Bloom, Clerk of the Board  
 From: Thomas G. Mauk, County Executive Officer  
 Subject: Supplemental Agenda Item – Rule 21  
 Concurrence: Bill Campbell, Chairman, Board of Supervisors

*[Handwritten Signature]*

*[Handwritten Signature: Bill Campbell]*

RECEIVED  
 2011 SEP -9 PM 12:20  
 CLERK OF THE BOARD  
 COUNTY OF ORANGE  
 BOARD OF SUPERVISORS

The County Executive Office is requesting a supplemental agenda for OC Waste & Recycling for the September 13, 2011 Board Hearing Meeting.

BOARD DATE	SUBJECT	DISTRICT	AGENCY
September 13, 2011	LFG Utilization Selection - Santiago & Villa Park Landfills	3rd	OC Waste & Recycling

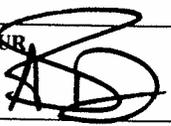
Reason for supplemental: Awaiting approvals.



## SUPPLEMENTAL AGENDA STAFF REPORT

**MEETING DATE:** 09/13/11  
**LEGAL ENTITY TAKING ACTION:** Board of Supervisors  
**BOARD OF SUPERVISORS DISTRICT(S):** 3  
**SUBMITTING AGENCY/DEPARTMENT:** OC Waste & Recycling (Approved)   
**DEPARTMENT CONTACT PERSON(S):** Michael B. Giancola (714) 834-4122  
Dylan Wright (714-834-4137)

**SUBJECT:** LFG Utilization Selection - Santiago & Villa Park Landfills

**CEO CONCURRENCE:**  
Approved 

**COUNTY COUNSEL REVIEW:**  
N/A

**CLERK OF THE BOARD:**  
Consent Calendar  
3 Votes Board Majority

**Budgeted:** N/A

**Current Year Cost:** N/A

**Annual Cost:** N/A

**Staffing Impact:** No

**# of Positions:**

**Sole Source:** N/A

**Current Fiscal Year Revenue:** N/A

**Funding Source:** OC Waste & Recycling Enterprise Fund 299: 100%

**Prior Board Action:** December 7, 2010

### RECOMMENDED ACTION(S):

1. Select Flex OC Renewables as the primary contractor and Janechek & Associates as the alternate contractor to install and operate a landfill gas utilization project at the Santiago Canyon Landfill.
2. Select STI Engineering as the primary contractor to install and operate a landfill gas utilization project at the Villa Park Landfill.
3. Authorize OC Waste & Recycling Director or designee to negotiate an option agreement and a lease agreement with the selected primary contractors and return to your Board for approval.
4. In the event that an option agreement and a lease agreement cannot be negotiated with the selected primary contractor for the Santiago Canyon Landfill, authorize OC Waste & Recycling to negotiate an option agreement and a lease agreement with the alternate contractor and return to your Board for approval.

**SUMMARY:**

Selection of Flex OC Renewables as the primary contractor and Janechek & Associates as the alternate contractor for the Santiago Canyon Landfill and STI Engineering as the primary contractor for the Villa Park Landfill and authorizing the OC Waste & Recycling Director or designee to negotiate an Agreement to install and operate landfill gas utilization projects will support maximizing the beneficial use of landfill gas and offset landfill operating costs for maintaining a stable solid waste disposal rate.

**BACKGROUND INFORMATION:**

OC Waste & Recycling is responsible for managing the County's solid waste disposal system. The system consists of three active regional landfill operations, 21 closed solid waste disposal sites, and four household hazardous waste centers. Within the solid waste disposal system, the County owns three active landfills (Olinda Alpha near the City of Brea, Frank R. Bowerman near the City of Irvine, and Prima Deshecha near the cities of San Clemente and San Juan Capistrano) and four closed landfills (Coyote Canyon near the City of Newport Beach, Gothard Street within the City of Huntington Beach, and Santiago Canyon and Villa Park near the City of Orange). The balance of the closed landfill sites are not owned by the County.

Landfill gas is the natural byproduct of waste decomposition at the landfills and its control is regulated by Federal, State, and Local agencies. Landfill gas control systems have been installed at each of the seven County-owned landfill sites to comply with regulatory requirements. Landfill gas is considered a renewable resource.

Four County-owned sites currently employ processes that not only control landfill gas in accordance with regulatory requirements, but also beneficially use this renewable resource. Through landfill gas lease agreements, the County has implemented the following projects:

Coyote Canyon Landfill	7 megawatt power plant
Frank R. Bowerman Landfill	5,000 gallon per day liquid natural gas plant (decommissioned)
Olinda Alpha Landfill	6 megawatt power plant, expanding to 38 megawatts in 2011
Prima Deshecha Landfill	5 megawatt power plant

For each of the above projects, OC Waste & Recycling receives a royalty based on the individual project's gross revenue. The royalty revenue covers the cost of administering the landfill gas lease agreements and offsets landfill operating costs and assists with maintaining a stable disposal rate for County residents.

Three of the County-owned closed landfills currently do not have beneficial reuse projects in place. Based on private sector interest, on December 7, 2010, your Board authorized OC Waste & Recycling to issue a Request for Proposals (RFP) to solicit landfill gas utilization projects for the Santiago Canyon, Villa Park, and Gothard Street landfills. On March 23, 2011, OC Waste & Recycling issued this RFP through the County's online bidding system, Bidsync. Over 80 vendors were notified and 120 vendors viewed the RFP. Twenty-two firms attended the mandatory pre-proposal meeting on April 13, 2011 and three proposals were received by May 12, 2011. An evaluation panel including industry experts from OC Waste & Recycling and OC Public Works evaluated the proposals on June 2, 2011 and interviewed all three firms on June 22, 2011. Evaluation panel member number two, after completing the written review and prior to the oral interviews, had to withdraw from the panel due to a scheduling conflict. Due to the withdrawal, evaluation panel member number two's written scores were not used.

Based upon the combined evaluation scores of the written proposals and interviews, Flex OC Renewables is recommended as the primary contractor and Janechek & Associates is recommended as the alternate contractor for the Santiago Canyon Landfill. Only one proposal contained a proposed project for the Villa Park Landfill and STI Engineering is recommended as the primary contractor for the Villa Park Landfill.

Only one proposal contained a proposed project for the Gothard Street Landfill, however, the proposal was not a proposal to convert the recovered landfill gas to a useful product. This proposal was rejected this proposal as per section I,C,14 of the RFP as it deviated significantly from the concepts requested in this RFP and is not feasible for the site.

Both the primary and secondary proposed projects for the Santiago Canyon Landfill are technically feasible projects and are capable of operating on the limited landfill gas supply currently available at this landfill. Since this landfill no longer accepts waste, the landfill gas supply and quality will greatly diminish over time. The primary contractor is proposing technology that is able to operate on a very low methane content allowing this technology to operate further into the future than the technology being proposed by the secondary contractor. The primary contractor's proposed technology has a near zero emission footprint. Additionally, the primary contractor has offered a shorter agreement term, which will allow the County to reevaluate the terms of the agreement based on current market conditions at an earlier date. With a longer potential project life, near zero emissions footprint and the ability to reevaluate the agreement sooner, the evaluation panel felt the Flex OC Renewables proposal to be the more versatile of the two projects and therefore exhibited the greatest benefit to the County. The recommended proposal for the Santiago Canyon Landfill is a four unit micro-turbine 968 kW landfill gas to electricity project. Flex OC Renewables LLC micro-turbines have over 3 million operating hours on landfill gas. Flex OC Renewables LLC is projecting \$1,002,330 in royalties will be paid to the OC Waste & Recycling over the 10-year agreement period.

The recommended proposal for the Villa Park Landfill is a low profile landfill gas to methanol project, which will utilize a steam injection system to enhance landfill gas production. STI Engineering has previously completed a 10-month methane enhancement steam injection pilot project at another landfill. The proposed steam injection project is projected to produce 842,400 cubic feet of methane per day which will be converted to a projected 5,000 gallons of methanol per day. STI Engineering is projecting \$1,420,000 in royalties will be paid to the County over the 20-year projected project life. STI Engineering proposed optional benefits including landfill gas collection system operation and maintenance, which could potentially save the County an additional \$2,000,000 over the life of the agreement.

**CEQA Compliance:** Pursuant to California Environmental Quality Act (CEQA) Section 21065 and CEQA Guidelines Section 15378, the recommended action is not a project as defined by CEQA. This is because the subject Request for Proposals will not cause either a direct physical change in the environment, or a foreseeable indirect physical change in the environment. Once a contractor has been selected and a proposed project has been identified, the selected contractor will be responsible for preparing all required environmental documentation needed for compliance with State and County CEQA guidelines and which will analyze the design, permitting, construction and operation of the proposed project.

**FINANCIAL IMPACT:**

N/A

**STAFFING IMPACT:**

N/A

**EXHIBIT(S):**

Exhibit A – Ranked Slate of Firms

Exhibit B – Composite Scoring and Ranking

Exhibit C – Individual Written and Interview Evaluation Sheets

EXHIBIT A

**RANKED SLATE of FIRMS**

Agency/Department: **OC Waste & Recycling**

Project: **LFG Utilization Project - Santiago Landfill**

RFP No.: **299-547816-IL**

File No.: **547816**

Ranked No. 1

**Flex OC Renewables**  
9601 Irvine Center Drive  
Irvine, CA 92618  
Attn. Joe Perry  
Tel. 949-428-3833  
Fax 949-450-0567  
E-mail [joe.perry@flexenergy.com](mailto:joe.perry@flexenergy.com)

Ranked No. 2

**Janecek & Associates**  
248 Hill Place  
Costa Mesa, CA 92627  
Attn. Alan Janecek  
Tel. 949-887-5422  
Fax 949-515-7789  
E-mail [ajanecek@pacbell.net](mailto:ajanecek@pacbell.net)

Ranked No. 3

**STI Engineering**  
28281 Silverado Canyon Rd.  
Silverado, CA 92676-0792  
Attn: Reg Renuald  
Tel. 714-649-4422  
Fax 714-649-4423  
E-mail [regsti@msn.com](mailto:regsti@msn.com)

Project: **LFG Utilization Project - Villa Park Landfill**

RFP No.: **299-547816-IL**

File No.: **547816**

Ranked No. 1

**STI Engineering**  
28281 Silverado Canyon Rd.  
Silverado, CA 92676-0792  
Attn: Reg Renuald  
Tel. 714-649-4422  
Fax 714-649-4423  
E-mail [regsti@msn.com](mailto:regsti@msn.com)

EXHIBIT B

EVALUATION PANEL COMPOSITE SCORING & RANKING FORM

Agency/Department: OC Waste & Recycling  
 Project: LFG Utilization Project - Santiago Landfill  
 RFP No.: 299-547816-IL  
 File No.: 547816

WRITTEN PROPOSAL Evaluation Results  
 Weighting 50%

Evaluator Number	Date Evaluated	STI Engineering	Janecek & Associates	Flex OC Renewables
1	06/02/11	300	365	310
2	withdrew	0	0	0
3	06/02/11	300	440	460
4	06/02/11	204	432.5	427.5
5	05/18/11	287.5	400	385
Written Proposal (subtotal)		1091.5	1637.5	1582.5

INTERVIEW Evaluation Results  
 Weighting 50%

Evaluator Number	Date Evaluated	STI Engineering	Janecek & Associates	Flex OC Renewables
1	06/22/11	305	397.5	432.5
2	withdrew	0	0	0
3	06/22/11	305	447.5	470
4	06/22/11	310	400	417.5
5	06/22/11	310	445	427.5
Interview (subtotal)		1230	1690	1747.5

FINAL RANKING

	STI Engineering	Janecek & Associates	Flex OC Renewables
Total (Written + Interview)	2321.5	3327.5	3330
FINAL RANK	3	2	1

EXHIBIT B

EVALUATION PANEL COMPOSITE SCORING & RANKING FORM

Agency/Department: OC Waste & Recycling

Project: LFG Utilization Project - Villa Park Landfill

RFP No.: 299-547816-IL

File No.: 547816

WRITTEN PROPOSAL Evaluation Results  
Weighting 50%

Evaluator Number	Date Evaluated	STI Engineering
1	06/02/11	300
2	withdrew	0
3	06/02/11	300
4	06/02/11	204
5	05/18/11	287.5
Written Proposal (subtotal)		1091.5

INTERVIEW Evaluation Results  
Weighting 50%

Evaluator Number	Date Evaluated	STI Engineering
1	06/22/11	305
2	withdrew	0
3	06/22/11	305
4	06/22/11	310
5	06/22/11	310
Interview (subtotal)		1230

FINAL RANKING

Total FINAL RANK	STI Engineering
	2321.5
	1

**EXHIBIT C**

**PROPOSAL AND INTERVIEW EVALUATIONS**

**Agency/Department: OC Waste & Recycling**

**Project: LFG Utilization Project - Santiago & Villa Park Landfills**

**RFP No.: 299-547816-IL**

**File No.: 547816**

**EXHIBIT C**

Project: **LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME: Flex OC Renewables**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. TECHNICAL EXPERTISE</b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		3	90	
<b>II. KEY PERSONNEL &amp; REFERENCES</b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		3	75	
<b>III. APPROACH/UNDERSTANDING OF PROJECT</b>	<b>(20)</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		3	60	
<b>IV. CONTROL OF COST &amp; SCHEDULES</b>	<b>(15)</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b>V. OTHER</b>	<b>(10)</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		310	

\* Maximum total score = 500 pts.

Evaluator ID Number   1  

Date   6/2/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: Flex OC Renewables

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

EVALUATION CRITERIA	WEIGHT (Col. A)	SCORE (0 - 5) (Col. B)	WEIGHTED SCORE (Col. A x B)	COMMENTS
<b>I. TECHNICAL EXPERTISE</b>	(30)			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		5	150	
<b>II. KEY PERSONNEL &amp; REFERENCES</b>	(25)			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		5	125	
<b>III. APPROACH/UNDERSTANDING OF PROJECT</b>	(20)			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		5	100	
<b>IV. CONTROL OF COST &amp; SCHEDULES</b>	(15)			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b>V. OTHER</b>	(10)			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		460	

\* Maximum total score = 500 pts.

Evaluator ID Number   3  

Date 6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: Flex OC Renewables**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. TECHNICAL EXPERTISE</b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		4.5	135	
<b>II. KEY PERSONNEL &amp; REFERENCES</b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4.5	112.5	
<b>III. APPROACH/UNDERSTANDING OF PROJECT</b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		4	80	
<b>IV. CONTROL OF COST &amp; SCHEDULES</b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		4	60	
<b>V. OTHER</b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		427.5	

\* Maximum total score = 500 pts.

Evaluator ID Number   4  

Date   6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME: Flex OC Renewables**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		4	120	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4	100	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		4	80	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		385	

\* Maximum total score = 500 pts.

Evaluator ID Number   5  

Date 6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: Janechek & Assoc.**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. TECHNICAL EXPERTISE</b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		4	120	
<b>II. KEY PERSONNEL &amp; REFERENCES</b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4	100	
<b>III. APPROACH/UNDERSTANDING OF PROJECT</b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		4	80	
<b>IV. CONTROL OF COST &amp; SCHEDULES</b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b>V. OTHER</b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		2	20	
<b>TOTAL SCORE</b>	(100)		365	

\* Maximum total score = 500 pts.

Evaluator ID Number   1  

Date 6/2/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: **Janechek & Assoc.**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		5	150	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4	100	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		5	100	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		4	60	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		440	

\* Maximum total score = 500 pts.

Evaluator ID Number   3  

Date  6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: Janechek & Assoc.**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		4.5	135	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4	100	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		4.5	90	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		4.5	67.5	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		432.5	

\* Maximum total score = 500 pts.

Evaluator ID Number   4  

Date 6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: Janechek & Assoc.**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		4	120	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		4	100	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		4	80	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		4	60	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)			
			400	

\* Maximum total score = 500 pts.

Evaluator ID Number   5  

Date  5/18/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: **STI**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		3	90	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		3	75	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		3	60	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		300	

\* Maximum total score = 500 pts.

Evaluator ID Number   1  

Date   06-02-11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: **STI**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. TECHNICAL EXPERTISE</b>	( 30 )			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		3	90	
<b>II. KEY PERSONNEL &amp; REFERENCES</b>	( 25 )			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		3	75	
<b>III. APPROACH/UNDERSTANDING OF PROJECT</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		3	60	
<b>IV. CONTROL OF COST &amp; SCHEDULES</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		3	45	
<b>V. OTHER</b>	( 10 )			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		300	

\* Maximum total score = 500 pts.

Evaluator ID Number   3  

Date   6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: STI**

0 = Unacceptable    1 = Below Average    2 = Average    3 = Above Average    4 = Good    5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		2	60	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		1.75	44	ROUND UP OK
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>(20)</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		2	40	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>(15)</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		2	30	
<b><i>V. OTHER</i></b>	<b>(10)</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		204	

\* Maximum total score = 500 pts.

Evaluator ID Number   4  

Date   6/2/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**WRITTEN PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME: STI**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b><i>I. TECHNICAL EXPERTISE</i></b>	<b>( 30 )</b>			
<ul style="list-style-type: none"> <li>• Specific related experience</li> <li>• Experience with landfill gas conversion technologies</li> <li>• Is this an existing or an emerging technology?</li> </ul>		2.5	75	
<b><i>II. KEY PERSONNEL &amp; REFERENCES</i></b>	<b>( 25 )</b>			
<ul style="list-style-type: none"> <li>• Experience of key personnel with proposed technology? How many years?</li> <li>• Specific experience with similar projects in development or in commercial operation.</li> <li>• Specific project management experience</li> <li>• Does proposer team have the needed expertise and ability to build the project?</li> <li>• Commitment to have experienced staff available throughout the entire project.</li> </ul>		2.5	62.5	
<b><i>III. APPROACH/UNDERSTANDING OF PROJECT</i></b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Does proposal provide approach to design, permitting, construction and operations?</li> <li>• Does the proposal show how the project is technically and financially feasible?</li> <li>• Does the proposal adequately show how the project will address site restrictions?</li> <li>• Does proposal provide end user information?</li> </ul>		2.5	50	
<b><i>IV. CONTROL OF COST &amp; SCHEDULES</i></b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Capability to plan, organize, perform progress monitoring, quality assurance/quality control, and schedule control</li> <li>• Does the developer have the ability to finance the proposed project?</li> <li>• Is there a royalty to the County?</li> <li>• Is there sufficient royalty detail?</li> <li>• Will the project offset current County costs?</li> <li>• Is the projected schedule reasonable and fit within OCWR goals?</li> </ul>		4	60	
<b><i>V. OTHER</i></b>	<b>( 10 )</b>			

<ul style="list-style-type: none"> <li>• Does the project reduce the impact to the environment?</li> <li>• Are there "green attributes" / identified?</li> <li>• Are there PR possibilities / identified?</li> <li>• Complies with all the RFP requirements?</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		287.5	

\* Maximum total score = 500 pts.

Evaluator ID Number   5  

Date   5/18/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Flex OC Renewables

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		4	60	
<b>II. TECHNICAL CONTENT</b>	(25 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		4.5	112.5	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20 )			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		4	80	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		4.5	90	
<b>V. PROJECT SCHEDULE</b>	(10 )			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		4	40	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		5	50	
<b>TOTAL SCORE</b>	(100)		*432.50	

\* Maximum total score = 500 pts.

Evaluator ID Number:   1  

Date:   06/22/11

**EXHIBIT C**

**Project: LANDFILL GAS UTILIZATION PROJECT(S)**

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
*(Proposal Weight 50% of Total Score)*

**PROPOSER'S NAME:** Flex OC Renewables

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	<b>( 15 )</b>			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		<b>5</b>	<b>75</b>	
<b>II. TECHNICAL CONTENT</b>	<b>(25 )</b>			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		<b>5</b>	<b>125</b>	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	<b>(20 )</b>			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		<b>4.5</b>	<b>90</b>	
<b>IV. PROJECT UNDERSTANDING</b>	<b>( 20 )</b>			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		<b>4.5</b>	<b>90</b>	
<b>V. PROJECT SCHEDULE</b>	<b>(10 )</b>			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		<b>5</b>	<b>50</b>	
<b>VI. OTHER</b>	<b>(10)</b>			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		*470	

\* Maximum total score = 500 pts.

Evaluator ID Number:   3  

Date:   06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Flex OC Renewables

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>Quality and content of presentation</li> <li>Responsiveness to questions</li> </ul>		3	45	
<b>II. TECHNICAL CONTENT</b>	(25)			
<ul style="list-style-type: none"> <li>Demonstrate understanding of County's objectives</li> <li>Technical approach</li> <li>Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>Number of similar projects successfully developed</li> <li>Viability if pilot project</li> </ul>		4.5	112.5	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20)			
<ul style="list-style-type: none"> <li>Specific management experience</li> <li>Experience of key personnel with proposed technology</li> <li>Project team, organization, knowledge and capabilities</li> </ul>		4	80	
<b>IV. PROJECT UNDERSTANDING</b>	(20)			
<ul style="list-style-type: none"> <li>Demonstrate understanding of SOW and its requirements</li> <li>Unique capabilities to complete the project</li> <li>Approach to satisfy gift deed requirements.</li> </ul>		4.5	90	
<b>V. PROJECT SCHEDULE</b>	(10)			
<ul style="list-style-type: none"> <li>Commitment to project schedule</li> <li>Commitment to provide personnel</li> <li>Identification of milestones</li> <li>Proposed schedule is realistic</li> </ul>		4.5	45	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		4.5	45	
<b>TOTAL SCORE</b>	(100)		*417.5	

\* Maximum total score = 500 pts.

Evaluator ID Number: 4

Date: 06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Flex OC Renewables

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>Quality and content of presentation</li> <li>Responsiveness to questions</li> </ul>		4.5	67.5	
<b>II. TECHNICAL CONTENT</b>	(25)			
<ul style="list-style-type: none"> <li>Demonstrate understanding of County's objectives</li> <li>Technical approach</li> <li>Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>Number of similar projects successfully developed</li> <li>Viability if pilot project</li> </ul>		4	100	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20)			
<ul style="list-style-type: none"> <li>Specific management experience</li> <li>Experience of key personnel with proposed technology</li> <li>Project team, organization, knowledge and capabilities</li> </ul>		4.5	90	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>Demonstrate understanding of SOW and its requirements</li> <li>Unique capabilities to complete the project</li> <li>Approach to satisfy gift deed requirements.</li> </ul>		4	80	
<b>V. PROJECT SCHEDULE</b>	(10)			
<ul style="list-style-type: none"> <li>Commitment to project schedule</li> <li>Commitment to provide personnel</li> <li>Identification of milestones</li> <li>Proposed schedule is realistic</li> </ul>		4.5	45	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		4.5	45	
<b>TOTAL SCORE</b>	(100)		*427.5	

\* Maximum total score = 500 pts.

Evaluator ID Number:   5  

Date:   06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Janecek & Associates

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		4	60	
<b>II. TECHNICAL CONTENT</b>	( 25 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		4.5	112.5	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		4	80	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		4	80	
<b>V. PROJECT SCHEDULE</b>	( 10 )			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		4	40	
<b>VI. OTHER</b>	( 10 )			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		2.5	25	
<b>TOTAL SCORE</b>	(100)		*397.50	

\* Maximum total score = 500 pts.

Evaluator ID Number:   1  

Date:   06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Janecheck & Associates

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		4.5	67.5	
<b>II. TECHNICAL CONTENT</b>	(25 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		5	125	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20 )			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		4	80	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		5	100	
<b>V. PROJECT SCHEDULE</b>	(10 )			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		4.5	45	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		*447.5	

\* Maximum total score = 500 pts.

Evaluator ID Number:     3    

Date:     06/22/11

**EXHIBIT C**

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Janechek & Associates

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	(15)			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		4.5	67.5	
<b>II. TECHNICAL CONTENT</b>	(25)			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		4.5	112.5	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20)			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		4	80	
<b>IV. PROJECT UNDERSTANDING</b>	(20)			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		4	80	
<b>V. PROJECT SCHEDULE</b>	(10)			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		4	40	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		2	20	
<b>TOTAL SCORE</b>	(100)		*400	

\* Maximum total score = 500 pts.

Evaluator ID Number: 4

Date: 06/22/11

**EXHIBIT C**

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME:** Janechek & Associates

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		4.5	67.5	
<b>II. TECHNICAL CONTENT</b>	( 25 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		4.5	112.5	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		4.5	90	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		4.5	90	
<b>V. PROJECT SCHEDULE</b>	( 10 )			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		4.5	45	
<b>VI. OTHER</b>	( 10 )			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		*445	

\* Maximum total score = 500 pts.

Evaluator ID Number:   5  

Date:   06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

**PROPOSER'S NAME: STI**

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		3	45	
<b>II. TECHNICAL CONTENT</b>	(25 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		4	100	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20 )			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		2	40	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		3	60	
<b>V. PROJECT SCHEDULE</b>	(10 )			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		3	30	
<b>VI. OTHER</b>	(10)			

<ul style="list-style-type: none"> <li>• Environmental attributes</li> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		*305	

\* Maximum total score = 500 pts.

Evaluator ID Number:   1  

Date:   06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: STI

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>• Quality and content of presentation</li> <li>• Responsiveness to questions</li> </ul>		3	45	
<b>II. TECHNICAL CONTENT</b>	(25)			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of County's objectives</li> <li>• Technical approach</li> <li>• Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>• Number of similar projects successfully developed</li> <li>• Viability if pilot project</li> </ul>		3	75	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20)			
<ul style="list-style-type: none"> <li>• Specific management experience</li> <li>• Experience of key personnel with proposed technology</li> <li>• Project team, organization, knowledge and capabilities</li> </ul>		3	60	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>• Demonstrate understanding of SOW and its requirements</li> <li>• Unique capabilities to complete the project</li> <li>• Approach to satisfy gift deed requirements.</li> </ul>		3	60	
<b>V. PROJECT SCHEDULE</b>	(10)			
<ul style="list-style-type: none"> <li>• Commitment to project schedule</li> <li>• Commitment to provide personnel</li> <li>• Identification of milestones</li> <li>• Proposed schedule is realistic</li> </ul>		3.5	35	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>• Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		*305	

\* Maximum total score = 500 pts.

Evaluator ID Number:     3    

Date:     06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: STI

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

<i>EVALUATION CRITERIA</i>	<i>WEIGHT (Col. A)</i>	<i>SCORE (0 - 5 (Col. B)</i>	<i>WEIGHTED SCORE (Col. A x B)</i>	<i>COMMENTS</i>
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>Quality and content of presentation</li> <li>Responsiveness to questions</li> </ul>		3	45	
<b>II. TECHNICAL CONTENT</b>	(25)			
<ul style="list-style-type: none"> <li>Demonstrate understanding of County's objectives</li> <li>Technical approach</li> <li>Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>Number of similar projects successfully developed</li> <li>Viability if pilot project</li> </ul>		3	75	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20)			
<ul style="list-style-type: none"> <li>Specific management experience</li> <li>Experience of key personnel with proposed technology</li> <li>Project team, organization, knowledge and capabilities</li> </ul>		3	60	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>Demonstrate understanding of SOW and its requirements</li> <li>Unique capabilities to complete the project</li> <li>Approach to satisfy gift deed requirements.</li> </ul>		3	60	
<b>V. PROJECT SCHEDULE</b>	(10)			
<ul style="list-style-type: none"> <li>Commitment to project schedule</li> <li>Commitment to provide personnel</li> <li>Identification of milestones</li> <li>Proposed schedule is realistic</li> </ul>		3	30	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		4	40	
<b>TOTAL SCORE</b>	(100)		*310	

\* Maximum total score = 500 pts.

Evaluator ID Number: 4

Date: 06/22/11

EXHIBIT C

Project: LANDFILL GAS UTILIZATION PROJECT(S)

**INTERVIEW PROPOSALS' EVALUATION CRITERIA**  
(Proposal Weight 50% of Total Score)

PROPOSER'S NAME: STI

0 = Unacceptable      1 = Below Average      2 = Average      3 = Above Average      4 = Good      5 = Excellent

EVALUATION CRITERIA	WEIGHT (Col. A)	SCORE (0 - 5) (Col. B)	WEIGHTED SCORE (Col. A x B)	COMMENTS
<b>I. PRESENTATION/ COMMUNICATION SKILLS</b>	( 15 )			
<ul style="list-style-type: none"> <li>Quality and content of presentation</li> <li>Responsiveness to questions</li> </ul>		3	45	
<b>II. TECHNICAL CONTENT</b>	(25 )			
<ul style="list-style-type: none"> <li>Demonstrate understanding of County's objectives</li> <li>Technical approach</li> <li>Plan to obtain required licenses/permits/other regulatory and governmental approvals?</li> <li>Number of similar projects successfully developed</li> <li>Viability if pilot project</li> </ul>		3	75	
<b>III. PROJECT MANAGER/KEY TEAM MEMBERS</b>	(20 )			
<ul style="list-style-type: none"> <li>Specific management experience</li> <li>Experience of key personnel with proposed technology</li> <li>Project team, organization, knowledge and capabilities</li> </ul>		3	60	
<b>IV. PROJECT UNDERSTANDING</b>	( 20 )			
<ul style="list-style-type: none"> <li>Demonstrate understanding of SOW and its requirements</li> <li>Unique capabilities to complete the project</li> <li>Approach to satisfy gift deed requirements.</li> </ul>		3.5	70	
<b>V. PROJECT SCHEDULE</b>	(10 )			
<ul style="list-style-type: none"> <li>Commitment to project schedule</li> <li>Commitment to provide personnel</li> <li>Identification of milestones</li> <li>Proposed schedule is realistic</li> </ul>		3	30	
<b>VI. OTHER</b>	(10)			
<ul style="list-style-type: none"> <li>Environmental attributes</li> </ul>				

<ul style="list-style-type: none"> <li>• Committed financial sources</li> <li>• Demonstrate experience in financing similar projects</li> <li>• Does project provide a positive public relations impact</li> <li>• Are end users identified or is there a reasonable plan to market the end product</li> </ul>		3	30	
<b>TOTAL SCORE</b>	(100)		*310	

\* Maximum total score = 500 pts.

Evaluator ID Number: 5

Date: 06/22/11